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## JOB POSTING

<b>Job Title:</b> Vice President of Procurement	<b>Job Level:</b> Managerial V <b>Status:</b> Salary Exempt
<b>Reports To:</b> Executive Vice President of Operations	<b>Department:</b> Procurement / Materials
<b>Location:</b> Lincoln, NE	<b>Post Date:</b> September 2019

### **Job Summary:**

Directs internal efforts in developing global implementation of best practices for procuring and receiving of products from supplier and vendors through various distribution and logistics means. Reporting directly to the EVP of Operations, this position is responsible for developing, planning, implementing, analyzing and executing global Strategic Purchasing for all entities located domestically and internationally. Responsible for the overall procurement strategy and aligning with corporate strategy.

- Develop and execute strategies designed to improve business process productivity, reduce costs and procurement related expenses while improving profitability for all business entities.
- Develop and oversee the implementation of six key category strategies within direct spend to include: plastic, metal parts, ingredients, container, valves and packaging.
- Challenge category strategies for the lead buyers of glass, fiber and carbon fiber
- Procure services and develop strategies at a high level to provide the highest quality at the lowest negotiated cost to the business units.
- Design, improve and execute procurement and business strategies, processes, policies and a technical procurement systems infrastructure.
- Develop, implement and keep current standard contract templates for the organization.
- Support the development of the overall value stream with focus on inventory, lead times, and replenishment times.
- Lead and coordinate strategic procurement for direct spend within the organization.
- Establish and measure KPIs to drive performance for on-time, in-full delivery performance, collaborates on shipping costs for all forms of transit including land, air and sea.
- Secure spend and contract transparency across plants.
- Evaluates and manages the network of suppliers both domestically and internationally; continually accessing cost, quality, on-time delivery and ensuring compliance with legal, safety and transportation standards.
- Develop and maintain third-party supplier relationships. May negotiate International and Domestic freight, warehousing and related logistics services in order to procure products.
- Develops transportation and warehousing strategies for new products. Globally sources for new suppliers, performing due diligence; makes appropriate recommendations / collaborates with Logistics/Warehouse Manager.
- Develops fiscal budgets and ensures effective management within budgetary guidelines. Compiles, generates and provides requested data with regular communication to Executive Leadership Team.
- Maintains market intelligence related to purchasing, logistics and maintains streamlined and well-understood business processes and systems within supply chain; reporting updates and research to key stakeholders

### **Supervisor Responsibilities:**

- Direct and indirect supervision of Business Unit Buyers. Proving appropriate leadership and management disciplines to achieve business goals and enable effective team performance across the entire organization.

### **Education, Certifications & Qualifications:**

- Bachelor's Degree in procurement, logistics, supply chain, transportation or business-related field.
- Master's or MBA Preferred
- Minimum of 10 years' experience in global purchasing, transportation and/or warehouse operations, with experience developing and implementing procurement and delivery strategies on more than one continent and for more than one transportation mode. Multi-National Company experience preferred.
- Fluent in English & German (preferred).

### **Knowledge, Skills and Abilities:**

- Proven negotiation experience with International Suppliers.
- Previous category management experience.
- Must have strong problem-solving skills and a desire to create solutions.
- Ability to understand supply market in terms of size, growth, players, trends, and potential buying power opportunities.

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- Proven ability to develop market analysis approach based on validated and innovative analysis.
- Must have demonstrated and effective interpersonal, oral and written communication skills with the ability to professionally interact with internal and external customers; respond to common inquiries or complaints from customers and regulatory agencies.
- Ability to establish and maintain rapport and effective communication with diverse levels within company and external customer organizations.
- Prior experience working under tight deadlines with shifting priorities.
- Must have the ability to work in sensitive and confidential situations.
- Ability to define problems, collect data, establish facts, and draw valid conclusions with ability to deal with abstract and concrete variables.
- Demonstrated understanding of basic math principles and procedures, ability to work with mathematical concepts such as probability and statistical inference.
- Ability to apply concepts such as fractions, percentages, ratios, and proportions to practical situations.
- Must have above average MS Office skills and manufacturing ERP experience.

### **Physical Demand & Work Environment:**

- The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.
- While performing the duties of this job, the employee is frequently required to sit for long periods of time at a computer and use hands to finger, handle, or feel. The employee is moderately required to stand, walk, reach with hands and arms; stoop, kneel or crouch; talk and hear. The employee may occasionally lift and/or move up to 25 pounds. Specific vision abilities required by this job include close vision, and ability to adjust focus.
- Must be able to travel up to 50% of the time. This position may work in the plant and outdoors in the field, therefore subject to all weather conditions sometimes to include extreme cold and heat. The work described while working in the plant or field will require wearing all PPE depending on circumstance which may include: safety glasses, hard hat, ear protection, leather gloves, safety vest and steel toed boots.

### **Apply**

Email your resume to: [applymp@hexagonlincoln.com](mailto:applymp@hexagonlincoln.com) OR mail your resume to:

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